



26 and 27 FEBRUARY 2020 | JUMEIRAH BEACH HOTEL | DUBAI

New for 2020 **DWIC**
HONOURS

Hosted and Organised by



Official Association Partner



INFORMATION PACK

WHERE THE MENA INSURANCE MARKET MEETS

Co-hosted by Global Reinsurance and the Dubai International Financial Centre Authority (DIFC), the fourth annual Dubai World Insurance Congress (DWIC) re-imagines the traditional conference to deliver unrivalled networking, business and thought leadership opportunities, all under one roof.

DWIC DRIVES DEBATE AND EDUCATES

DWIC2020 will open with a compelling and thought-provoking keynote, focusing on the Global Consumer in 2025, delivered by Ian Hughes, ceo of Consumer Intelligence.

DWIC2020 will also host a series of Satellite Sessions including Cyber; Climate Change; Health Innovation; Takaful Innovation; Emerging Markets-Africa; Service in a Digital World. Smaller discussion groups will come together to look at IFRS and the state of the MENA Market.

NETWORK AT DWIC

Since its launch in 2017, DWIC has focused on providing senior insurance executives with a platform to meet and do business.

DWIC's extensive Networking Hall and online meeting scheduler make it easy to arrange business meetings. There will be even more opportunities to host important meetings in 2020 with the addition of our 'Boardrooms'.

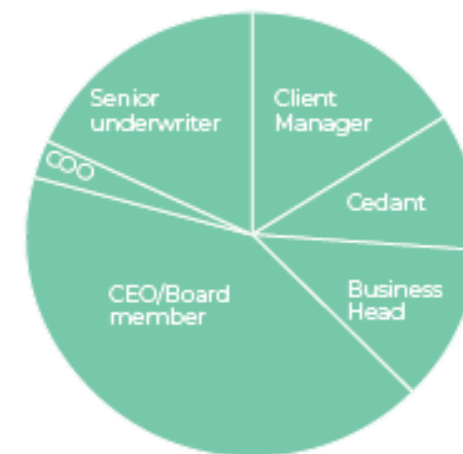
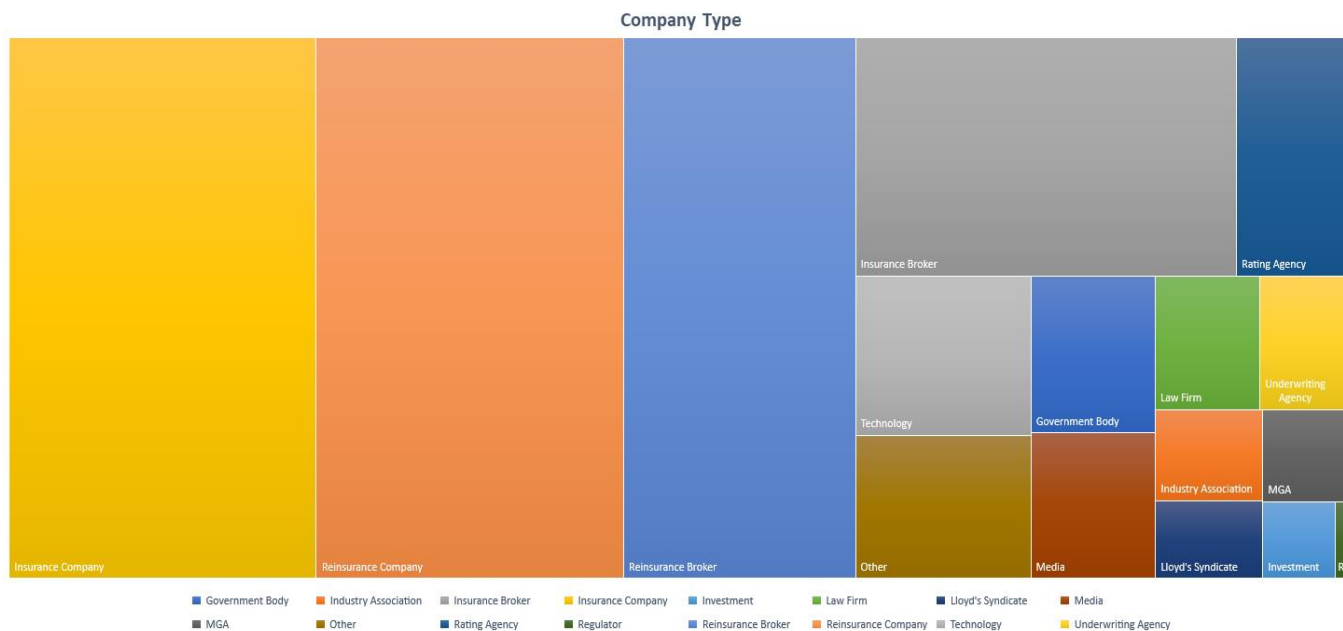
You will also find the InsurTech Demo Zone located in the main Network Hall along with Exhibitor Row and the central Barista service Coffee Bar.

DWIC HONOURS 2020

We are delighted to announce the launch of DWIC Honours, designed to recognise and celebrate excellence and innovation across the MENA region. Our 2020 winners will collect their awards at DWIC2020, and our delegates will be invited to join the celebrations. Entry opened in September 2019 and the deadline for final submission is 15 November 2019.

DELEGATION

The Dubai World Insurance Congress brings together an unrivalled audience of senior decision-makers from international insurers, reinsurers and brokers. Importantly it also attracts regional cedants, responsible for buying reinsurance. In 2019 DWIC brought together more than 600 senior (re)insurance executives working at regional and international insurers, reinsurers and (re)insurance brokers. In 2020, it will build on this success.



CEDENTS

In 2020, reinsurance buyers at large national, regional and international insurance companies will be invited to attend DWIC free of charge as VIPs.

INTERNATIONAL REACH

+50% of our delegation comes from outside of the UAE. In addition to the UAE market, 49 countries were represented in 2019.

BUSINESS PROGRAMME TOPICS & THEMES

WEDNESDAY 26 FEBRUARY		THURSDAY 27 FEBRUARY	
09:00	Main Plenary MEETING THE NEEDS OF THE GLOBAL INSURANCE CONSUMER IN 2025	09:00	Satellite Session WHY DON'T MORE CUSTOMERS CHOOSE TAKAFUL? <ul style="list-style-type: none"> ○ What are the key drivers of the takaful purchasing decision? ○ Is the concept adequately promoted and understood? ○ How are obstacles in takaful supply and delivery being overcome? ○ Should the industry be more ambitious?
10:30	Satellite Session WHEN WILL MORE CLIENTS BUY CYBER INSURANCE IN MENA? <ul style="list-style-type: none"> ○ Who will be the principal buyers of cyber insurance in MENA? ○ What range of products and services will they demand? ○ How can the industry to meet the needs of those customers? ○ Is the role of insurance in mitigating the data breach risks understood? 	10:30	Satellite Session CAN THE INDUSTRY OFFER AFFORDABLE LONG-TERM HEALTH INSURANCE FOR ALL? <ul style="list-style-type: none"> ○ Is the industry equipped to meet the potential demand? ○ Can costs be sufficiently controlled to ensure pricing is competitive? ○ Is service delivery from quote to claim fit for purpose? ○ Has technology been fully explored?
12:00	Lunch roundtable	12:00	Lunch roundtable
14:00	Satellite Session WHO WILL SUCCESSFULLY DELIVER CUSTOMER SERVICE DIGITALLY? <ul style="list-style-type: none"> ○ How will the consumer of the future wish to engage with insurance providers? ○ Is the industry capable of the innovation necessary to modernise its traditional offering? ○ What are the implications for existing business models? 	14:00	Satellite Session HOW WILL CLIMATE CHANGE AFFECT OUR CUSTOMERS IN MENA? <ul style="list-style-type: none"> ○ Is there an emergency in the region? ○ What is the long term anticipated economic impact of environmental damage and the steps being taken to redress it? ○ Can the industry handle a changing risk profile of clients?
15:30	Satellite Session IS AFRICA THE NEW FRONTIER FOR THE MENA REGION? <ul style="list-style-type: none"> ○ Can MENA businesses share in the growth economies of Africa? ○ How different is this new landscape and can businesses adapt? ○ What is the best means to access the opportunity? 		
17:30	DWIC Honours Official Welcome Reception and 2020 Award presentations		

NETWORKING HALL – MEETINGS & EXHIBITION SCHEDULE

WEDNESDAY 26 FEBRUARY	THURSDAY 27 FEBRUARY
08:00 – 17:30 – Meetings & Networking	08:00 – 17:00 – Meetings & Networking
17:30 – 19:30 – Welcome Reception, DWIC Honours	

NETWORKING HALL	The Networking Hall is where it all happens. Arrange to meet clients. Stop off at one of our exhibitors. Grab a coffee. Make new contacts. It all takes place in the Networking Hall situated at the heart of DWIC.		
MEETING HUB	Free to access to all attendees, the Meeting Hub consists of more than 40 tables that can be booked for meetings throughout the event.	CLIENT LOUNGE	Need some privacy for your meetings? Then look no further than the Client Lounge area. You can buy a dedicated meeting space in the Client Lounge area where you can meet and entertain clients.
EXHIBITOR ROW	DWIC's exhibition area has been updated for 2020. A row of pre-built exhibition stands will be located at the centre of the Networking Hall, alongside the Coffee Bar, maximising footfall and visibility.	COFFEE BAR	The Coffee Bar is the social hub of DWIC serving attendees barista-made coffee and refreshments throughout the day. The Coffee Bar now includes space to work and recharge your device.
CLIENT SUITE	DWIC's client suites provide the ultimate meeting space in the heart of the Networking Hall. High profile branding ensures no-one misses your presence.	DEMO ZONE	DWIC's Insurtech Zone puts the latest technology innovations in your hands. See first-hand how new tech solutions are transforming insurance and how your business could benefit.



To book an Exhibition Stand, Client Lounge, Client Suite, pre-reserved Meeting Table for 8 or a Private Boardroom please contact adam.jordan@nqsm.com



We are delighted to announce the launch of DWIC Honours, designed to recognise and celebrate excellence and innovation across the MENA region. Judged by independent panels of experts from across the sector, they will shine a light on outstanding achievement and *honour* the best of the best. Our 2020 winners will collect their awards at DWIC2020, and our delegates will be invited to join the celebrations at the DWIC Honours Winners Reception on the evening of 26 February 2020.



OUTSTANDING PEOPLE

<p>YOUNG MENA INSURANCE PROFESSIONAL OF THE YEAR This award recognises a young insurance professional who has demonstrated outstanding commitment, achievement and passion in the MENA insurance industry during 2018/2019. The candidate must be under 35 years of age at 31 December 2019 and have more than three years of experience in the industry.</p> <p>ENTRY This award should be self-nominated and written by the nominee with a supporting statement from a line manager.</p>	<p>MENA RISK MANAGER OF THE YEAR This category is open to any individual who currently has responsibility for corporate risk and/or insurance management, and whose work during 2018/9 has made a significant difference to his or her organisation or the wider risk management community. The judges are looking for evidence of the individual’s strategic and operational thinking, effective leadership and planning, excellent communication skills and demonstrable results. The contribution and result should preferably be innovative as well as excellent.</p> <p>ENTRY This award should be self-nominated and written by the nominee with a supporting statement from a line manager.</p>	<p>THE MENA CEOS’ CEO OF THE YEAR This award is voted for by CEOs of the largest reinsurers, insurers and brokers in the MENA region. We ask them to choose their ‘first among equals’, to select the CEO whom they most admire in the region. Your online nomination should be accompanied by a testimonial – a summary of why exceptional leadership and outstanding achievements for the period 2018/2019 make the CEO worthy of the award.</p> <p>ENTRY You must be a CEO to make a nomination. Please submit your nomination online. Please give the name of the CEO and their company name plus a testimonial. There may be multiple awards given in this category. Once nominations have been received, an online vote will commence on 1 November 2019.</p>	<p>MENA LIFETIME ACHIEVEMENT AWARD This award recognises an outstanding individual who has significantly contributed to the advancement, promotion and improvement of the insurance industry in the MENA region over the span of their career. The candidate must have worked in the insurance industry over a period of at least 20 years.</p> <p>ENTRY This category can be made through a nomination by a third party.</p>
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BUSINESS FOR THE FUTURE



SERVICE INNOVATION

EXCELLENCE IN WORKFORCE TRANSFORMATION & DIVERSITY AWARD

This award recognises and promotes organisational excellence and innovations that successfully bring together people, culture, leadership, organisation and technology, enabling the company to realise the full potential of the human and machine workplace.

Your organisation must demonstrate that it has specific initiatives already in place to promote workforce transformation, to include inclusion and diversity, corporate social responsibility and business sustainability.

ENTRY

To enter, please complete the entry form and submit a maximum of 3 supporting documents

DIGITAL INSURANCE INNOVATION OF THE YEAR

This award will recognise the company who can positively demonstrate an effective and agile use of technology as part of the wider shift to digitalisation – covering both business-to-consumer and business-to-business relationships. This company will be leading the way!

Open to [Re]insurers, MGAs and brokers.

ENTRY

To enter, please complete the entry form and submit a maximum of 3 supporting documents

PRODUCT & SERVICE INNOVATION OF THE YEAR

This award will celebrate innovations that significantly enhance, extend or replace the traditional offer, creating new profit pools by serving new customer segments or existing segments in new ways, and entering or creating new markets.

ENTRY

To enter, please complete the entry form and submit a maximum of 3 supporting documents

RISK MANAGEMENT SOLUTION OF THE YEAR

This award is open to any individual or organisation that has developed or improved a risk management solution in 2018/19. This could include but is not limited to solutions focused on: OHS, ERM, risk analysis, risk quantification, crisis management or decision-making. Judges will look for evidence of how your solutions meets the specific needs of risk managers in the MENA region. Measurable results and testimonials to support claims are important.

ENTRY

To enter, please complete the entry form and submit a maximum of 3 supporting documents

It's free to enter! Submit your entry using our online platform. Simply set up your profile online and you can start building and refining your entry, using our questions to guide you.



KEY DATES

6 September 2019 – Entry opens
15 November 2019 – Entry closes
30 December 2019 – Finalists announced
26 February 2020 – Winners Presentation

REGISTRATION & TICKET PRICES



Early Bird. Register before 30 November 2019 and **save 15%** on the ticket price. Use code **DWIC20EB15** when registering to claim your discount.

Group saving. Register 4 or more delegates from the same company before 30 November 2018 and **save 25%** on the ticket price. Use code **DWIC20GROUP25** when registering to claim your discount.

ARE YOU A PRIMARY INSURER? Register before 30 November 2019 and attend for **FREE**. Use the code **DWIC20PI100** when registering to claim your discount.

The **Online Meeting Scheduler** will go live on 6 December 2019. Prime time meeting slots will fill up quickly, so we strongly recommend that you register early and get access to our online delegate list and start your planning for DWIC2020.

PUBLISHED TICKET PRICE

Insurer	Reinsurer, Broker, MGA
<ul style="list-style-type: none"> ○ Two-day conference ○ Access to online meeting scheduler ○ Access to online delegate list ○ Access to online messaging service <ul style="list-style-type: none"> ○ Access to Networking Hub ○ Lunch and refreshments ○ Invitation to DWIC2020 Honours Reception 	<ul style="list-style-type: none"> ○ Two-day conference ○ Access to online meeting scheduler ○ Access to online delegate list ○ Access to online messaging service <ul style="list-style-type: none"> ○ Access to Networking Hub ○ Lunch and refreshments ○ Invitation to DWIC2020 Honours Reception
USD790	USD990
<p>Service Providers If you provide services to the insurance, reinsurance or broking sectors and would like to attend DWIC 2020, please contact Adam.jordan@nqsm.com regarding sponsorship opportunities.</p>	

ENTRANTS TO DWIC HONOURS WILL RECEIVE 2 COMPLIMENTARY PASSES PER COMPANY TO THE DUBAI WORLD INSURANCE CONGRESS 2020.

KEY CONTACTS

<p>PROGRAMME, SPEAKERS, AWARDS AND LOGISTICS</p> <p>Debbie Kidman Head of International Events Global Reinsurance & StrategicRISK T: +44 [0]7742 289713 E: Debbie.kidman@nqsm.com</p>	<p>SPONSORSHIP</p> <p>Adam Jordan Commercial Director - Europe, Middle East & Asia Pacific StrategicRISK & Global Reinsurance T: +852 9578 0714 E: adam.jordan@nqsm.com</p>
<p>CHAIR OF THE STRATEGIC DEVELOPMENT COMMITTEE FOR THE DUBAI WORLD INSURANCE CONGRESS [DWIC]</p> <p>Roger Bickmore Consultant E: roger.bickmore@nqsm.com</p>	<p>SPEAKER & CONTENT RESEARCH</p> <p>Ekaterina Dimitrova Events Researcher E: Ekaterina.dimitrova@nqsm.com</p>

<http://events.globalreinsurance.com/dwic/>

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